



dalla *Terra* winery direct®

Founded in 1990, Dalla Terra Winery Direct® is a direct importer and national agent of a select group of leading, family-owned, estate wineries in Italy. The name Dalla Terra means “Of the Earth” and represents a commitment to work alongside estates that are at the top-echelon of quality in their respective regions or appellations. The wines they produce are authentic, indigenous and characterful, while embracing progressive viticulture and winemaking.

Dalla Terra’s ability to adapt to an ever-changing marketplace is due to its highly curated portfolio and innovative business model. By limiting its portfolio and partnering with only the highest quality producers, Dalla Terra ensures that its portfolio will be a comprehensive source of remarkable Italian wines. The quality of the portfolio is complemented by the Dalla Terra Winery Direct business model which guarantees value by circumventing the traditional national importer expense of the three-tier system and enables our distributor partners to buy directly from each producer. This results in a competitive price advantage and greater value to the consumer for some of the most iconic and significant producers in Italian wine.



AIA VECCHIA

"Aia Vecchia is one of the more under-the-radar producers in Bolgheri, but the wines rarely fail to deliver the goods, especially given prices that remain reasonable." - Wine Advocate. Sustainable

Badia Coltibuono

"The wines are a truly authentically charming expression of the best Chianti Sangiovese, in a style that is as natural as possible." - Slow Wine Guide

After ten centuries of agricultural tradition, the winery's philosophy of environmental sustainability has made them the first in Chianti to reach that important objective and achieving their aim of making wines that express the place and its traditions. Certified Organic

Casanova di Neri

"It is important to underline the impressive consistency in quality achieved. Only a handful of Italian wineries can claim this distinction" - Wine Advocate

One of the most respected wineries in Montalcino, if not Italy, the Neri family's success can be attributed to their farming practices and their meticulous work in the winery. Sustainable

POLIZIANO

"One of the most forward-looking wineries in Montepulciano." - Wine Advocate

The most awarded winery in the Montepulciano denomination, Poliziano is synonymous with quality and innovation. Meticulous farming and vineyard practices consistently yield wines that are powerful, elegant and truly Tuscan. Organic

LOHSA

Lohsa is a project of the "Terre del Poliziano". The 66 acre estate is located in the vicinity of Magliano, near Grosseto, on the Tuscan coast. Sustainable

SELVAPIANA

"Selvapiana would give stiff competition to first class red wines from just about anywhere in the world." - Wine Spectator

Selvapiana is a fifth-generation estate located in Chianti Rufina, known for producing wines of considerable longevity and distinct personality. Certified Organic

CAPEZZANA

"Carmignano as interpreted by Capezzana has a strong zonal character, whatever the grapes or method of vinification the innate aristocratic breeding shines through" -Nicholas Belfrage, Brunello to Zibbibo

For over five generations, the Contini Bonacossi family has cultivated and maintained great respect for their Tenuta di Capezzana winery in Tuscany's Carmignano zone. The first reference to Capezzana dates back to 804 A.D. and Carmignano is one of the oldest recognized wine-producing zones in the world, receiving official recognition in 1716. Certified Organic

GAROFOLI

"One of the best line-ups of wines from the Marche that I tried. This estate has had a huge role in putting the wines of the Marche on the quality wine map." - Vinous

The oldest, family owned winery in the Marche, today Garofoli's estate spans 124 acres. They are guided by the same philosophy of constantly updating production techniques while respecting historic winemaking methods.. Sustainable

LA VALENTINA

"I consider La Valentina's wines to be some of the most improved in Abruzzo in the last five or ten years." - Vinous

In 1990 Fattoria La Valentina was born on the hills overlooking Spoltore. The di Properzio family efforts to focus on the quality of their vineyards have allowed them to achieve consistent recognition. Sustainable and Organic

BINOMIO

In 2000 Fattoria La Valentina and Azienda Agricola Inama purchased an extraordinary old 4.2 hectare vineyard in Località San Valentino in Abruzzo Citeriore. Organic

BOLGHERI & CASTEGNETO CARDUCCI

Vermentino Toscana IGT

"Lagone" Toscana IGT

"Sor Ugo" Bolgheri Superiore DOC

GAIOLE IN CHIANTI

Chianti Classico DOCG

Chianti Classico Riserva DOCG

Sangioveseto Toscana IGT

Vin Santo del Chianti Classico DOC*

Cultusboni Cetamura Chianti DOCG

Cultusboni RS Chianti Classico DOCG*

MONTALCINO

"IrRosso" Toscana IGT

Brunello di Montalcino DOCG

"Tenuta Nuova" Brunello di Montalcino DOCG

"Cerretalto" Brunello di Montalcino DOCG

"Pietra d'Onice" Toscana IGT

MONTEPULCIANO

Rosso di Montepulciano DOC

Vino Nobile di Montepulciano DOCG*

"Asinone" Vino Nobile di Montepulciano DOCG

Le Stanze del Poliziano Toscana IGT

MAGLIANO

Morellino di Scansano DOC

"Mandrone di Lohsa" Maremma Toscana DOC

CHIANTI RUFINA

Chianti Rufina DOCG

"Vigneto Bucerchiale" Chianti Rufina Riserva DOCG

Villa Petrognano Pomino DOC

"Fornace" Toscana IGT

Vin Santo del Chianti Rufina DOC

CARMIGNANO

Barco Reale di Carmignano DOC

Villa di Capezzana di Carmignano DOCG

"Trefiano" Carmignano DOCG Riserva

"Ghiaie della Furba" Toscana IGT

Vin Santo di Carmignano DOC Riserva

JESI & CONERO

"Macrina" Verdicchio dei Castelli di Jesi Classico DOC

"Podium" Verdicchio dei Castelli di Jesi Classico Superiore DOC

"Famio" Rosso Piceno DOC

"Piancarda" Rosso Conero DOC

"Grosso Agontano" Rosso Conero Riserva DOCG

SPOLTORE

Pecorino Colline Pescaresi IGT

Montepulciano d'Abruzzo DOC

"Spelt" Montepulciano d'Abruzzo Reserva DOC

"Bellovedere" Montepulciano d'Abruzzo Reserva DOC

LOCALITÀ SAN VALENTINO

Montepulciano d'Abruzzo Riserva DOC

ENRICO SERAFINO

"ZERO Alta Langa Metodo Classico is awarded as Best Italian Sparkling Wine of the Year" - Gambero Rosso 2014

Founded in 1878, in Canale d'Alba, in the Roero, the Enrico Serafino estate is most well-known for their work in Metodo Classico and the development of the Alta Langa DOC. Sustainable

TENUTE CISA ASINARI DEI MARCHESI DI GRÉSY

"Alberto di Grésy's Barbaresco's are all about timeless elegance." - Vinous

Marchesi di Gresy roots trace back to 1797. Four estate, totaling 88 acres, producing classic Piemonte wines and Martinenga, a monopole in the heart of the Barbaresco DOCG. Organic

Vietti

"Virtually every wine that emerges from these cellars is outstanding, and many are profound." - Wine Advocate

One of the oldest wineries in Barolo, dating back to the mid 1800 and the first to produce a single vineyard with their 1961 vintage. Also known as "The Father of Arneis" reviving that grape with the 1967 vintage. A true icon in the world of wine. Organic

CANALE D'ALBA

Zero Alta Langa Brut DOCG

"Oudeis" Alta Langa Brut & Rosé DOCG

"Grifo del Quartaro" Gavi di Gavi DOCG

Picotener Langhe DOC

"Pajena" Barbera d'Alba DOC

"Monclivio" Barolo DOCG

BARBARESCO

"Monte Aribaldo" Dolcetto d'Alba DOC

Nebbiolo Martinenga Langhe DOC

Barbaresco Martinenga DOCG*

"Gaiun" Barbaresco Martinenga DOCG

"Camp Gros" Martinenga Barbaresco Riserva DOCG

"La Serra" Moscato d'Asti DOCG*

CASTIGLIONE FALLETTO

Roero Arneis DOCG

Tre Vigne: Barbera d'Alba DOC, Barbera d'Asti DOCG, Dolcetto d'Alba DOC

"La Crena" Barbera d'Asti DOCG

"Scarrone" & "Scarrone Vigna Vecchia" Barbera d'Alba DOC

"Perbacco" Nebbiolo Langhe DOC

"Castiglione" Barolo DOCG*

Barolo Crus Brunate, Ravera, Rocche, Lazzarito DOCG

Masseria Barbaresco DOCG

Villero Barolo Riserva DOCG

Derthona Timorasso Colli Tortonesi DOC

Moscato d'Asti DOCG*

CENTORRI

Centorri Moscato is produced by Eleanor Estates at their winery in Castiglione Tinella, from their vineyards in the province of Pavia, Lombardia.

TENUTA

SCERSCÉ

In 2008 Cristina Scarpellini rented one acre of vineyards in the historic Valtellina area of Lombardia. Located in the Rhaetian Alps, the area is known for its breathtaking landscape and magnificent mountains. Today Cristina owns and rents 17 acres and has a new winery in Tirano, where she produces wine from Chiavennasca, the local name for Nebbiolo. Sustainable & Organic

PAVIA

Moscato di Pavia IGT

TIRANO

"Nettare" Rosso di Valtellina DOC

"Essenza" Valtellina Superiore DOCG

"Infinito" Sforzato di Valtellina DOCG

TASCA

CONTI D'ALMERITA

"2019 European Winery of the Year." — Wine Enthusiast

With 200 years of history, the Tasca family has been on the forefront of production and research in Sicily's wine industry. Today, the eighth generation has over 600 acres of land spread across five estates which allows them to produce wines that express the microclimate and terroir of each sub-zone. Each estate is Certified Viva – SOStain

CAPOFARO

ISOLA DI SALINA

"Didyme" Malvasia Salina IGT

Malvasia Passito Salina IGT

TASCANTE

MT. ETNA

"Ghiaia Nera" Nerello Mascalese Etna DOC

"Buonora" Carricante Etna DOC

Contrada Pianodario Etna DOC

Contrada Ramparte Etna DOC

Contrada Sciaranuova Etna DOC

Contrada Sciaranuova Vigne Vecchia Etna DOC

FONDAZIONE WHITAKER

MOZIA

"Mozia" Grillo Sicilia DOC

LIVELI

"A stunning property that has been showing spectacular results in recent years. They are on a fast trajectory to be one of the top estates in Southern Italy." - Wine Advocate

The Falvo family purchased and renovated the historic Masseria property in 1999. The estate is over 80 acres located in the Brindisi zone, producing a range of DOC and IGT wines, including their Askos line of rediscovered grape varieties. Sustainable

CELLINO SAN MARCO

Fiano Puglia IGT

"Orion" Primitivo Salento IGT

"Passamante" Salice Salentino DOC

"Pezzo Morgana" Salice Salentino Riserva DOC

"Askos": Verdeca, Susumaniello, Rosato, Malvasia Nera

CONTRADE

Contrade wines are produced in the cellars of Masseria LiVeli with grapes from small local farmers, locally known as "contrade".

CELLINO SAN MARCO

Negroamaro Puglia IGT

Chardonnay Puglia IGT

Rosato Puglia IGT

MARCO FELLUGA

"A benchmark for the entire territory." - Gambero Rosso

With a sixty year history in Gradisca d'Isonzo, and control of over 250 acres of vineyards, Marco Felluga is a vital reference point for the Collio, one of the first DOCs in Italian wine. Sustainable & Organic

GRADISCA D'ISONZO, COLLIO
 "Mongris" Pinot Grigio Collio DOC*
 "Just Molamatta" Friuli DOC
 "Molamatta" Collio DOC
 "Varneri" Merlot Collio DOC
 "Ronco dei Moreri" Refosco dal Peduncolo IGT

RUSSIZ SUPERIORE

"Always a model winery and a source of pride for Friuli." - Gambero Rosso

The pride of Marco Felluga, focusing on making intensely flavored, small production wines that highlight the identity of the "superior", or high hill location of the very special area of Capriva. Organic

CAPRIVA DEL FRIULI, COLLIO
 Sauvignon Blanc Collio DOC
 Pinot Grigio Collio DOC
 "Col Disôre" Collio DOC
 Cabernet Franc Collio DOC

ALOIS LAGEDER

"The Lageder family has always been on the cutting edge of innovation, solidifying its reputation as one Italy's very first biodynamic wine estates several decades ago." - Wine Advocate

The Alois Lageder winery in Alto Adige comprises fifty hectares of the family's own vineyards, the entirety of which are managed according to biodynamic principles. Their holistic approach is reflected in their winegrowing activities, their long-standing relationships with numerous grape growers and their ambition to create awareness for agriculture that is in tune with nature. Sustainable, Organic and Demeter Certified Biodynamic

ALTO ADIGE / DOLOMITI
 Terra Alpina Pinot Bianco Dolomiti IGT
 Terra Alpina Pinot Grigio Dolomiti IGT*
 Chardonnay Alto Adige DOC
 Schiava Vigneti delle Dolomiti IGT
 Pinot Noir Alto Adige DOC
 "Haberle" Pinot Bianco Alto Adige DOC
 "Porer" Pinot Grigio Alto Adige DOC
 "Löwengang" Chardonnay Alto Adige DOC
 "Krafuss" Pinot Noir Alto Adige DOC

RIFF

"Created by one of Northern Italy's most famous wine producers, Alois Lageder... just the ticket for a summertime aperitif an ideal accompaniment to all kinds of food." - Wine Spectator

Pinot Grigio delle Venezie DOC

ADAMI

"One of the best lineups of Proseccos I tasted this year." - Vinous

For over 90 years Adami has produced only Prosecco Valdobbiadene DOCG and Prosecco DOC Treviso in various types and expressions, both traditional and modern, linked to the diversity of each single hill or "rive". Sustainable

TREVISO & VALDOBBIADENE
 "Garbél" Prosecco Treviso Brut DOC*
 Prosecco di Valdobbiadene Superiore DOCG:
 "Bosco Di Gica" "Dei Casel"
 "Vigneto Giardino" "Col Credas"
 "Sul Lievito" Prosecco di Valdobbiadene DOCG

INAMA

"Inama is one of Soave's – Italy's, actually – most important producers, who in the 1990s also expanded his holdings to the Colli Berici area of Veneto where he produces highly interesting red wines too." - Ian D'Agata

Inama produces authentic, singular wines with a particular personality reflecting the old vine, organic vineyards that are estate owned in Soave Classico and Colli Berici. Organic

SAN BONIFACIO & COLLI BERICI
 "Vin Soave" Soave Classico DOC
 "Foscarino" Soave Classico DOC
 "Carbonare" Soave Classico DOC
 "Carmenère Più" Veneto Rosso IGT
 "Bradismo" Colli Berici DOC
 "Oratorio di San Lorenzo" Carmenere Riserva DOC

Tenuta Sant'Antonio

"The Castagnedi brothers have made incredible progress, making their winery one of the benchmark operations in the designation in record time." - Gambero Rosso

Four brothers and a single passion that originated among their father's vineyards at San Zeno di Colognola ai Colli in Valpolicella. Sustainable

COLOGNOLA AI COLLI
 "Nanfrè" Valpolicella DOC
 "Monti Garbi" Valpolicella Ripasso DOC
 Amarone della Valpolicella DOCG:
 "Selezione Antonio Castagnedi"*
 "Campo dei Gigli"

SCAIA

The Scaia project is a contemporary interpretation of the traditional wines of the Veneto by Famiglia Castagnedi.

COLOGNOLA AI COLLI
 Chardonnay-Garganega Tre Venezie IGT
 Corvina Veneto IGT
 Rosato Veneto IGT

CLETO CHIARLI

"A genuine revolution for Lambrusco Wine." - Gambero Rosso

For over one and a half centuries, the Chiarli family has produced Emilia-Romagna's most recognizable and appreciated Lambrusco wines. The family has successfully combined the traditions of the region, sustainable farming and impeccable winemaking to consistently produce wines of the highest quality. Sustainable

MODENA & CASTELVETRO
 "Vecchia Modena Premium" Lambrusco di Sorbara DOC
 "Vigneto Cialdini" Lambrusco Grasparossa di Castelvetro DOC
 Lambrusco del Fondatore DOC
 "Centenario" Lambrusco Grasparossa di Castelvetro DOC
 Brut di Noir Rosé Spumante VSQ
 Lambrusco Grasparossa di Castelvetro Organic DOC



SUSTAINABLE WINEGROWING

"Sustainable," contains some broadly stated objectives which are economically viable, socially responsible and environmentally sound winegrowing practices. This voluntary environmental stewardship optimizes the ecological stability of a vineyard, its productivity and quality by enhancing soil health and reducing the use of harmful pesticides.

ORGANIC VINEYARDS AND WINE

Certified "organic wine" in Italy is defined as "a wine made from organically grown grapes." No chemicals are used in the vineyard—no chemical fertilizers, weed killers or insecticides. Only elemental sulfur is allowed, which is organic itself and is used to prevent powdery mildew in the fields. In the cellar "organic" suggests minimal processing and no use of chemical additives. Organic winemakers pay particular attention to three factors: the use of yeast, the filtration/fining method, and the minimal use of sulfur dioxide.

BIODYNAMIC VITICULTURE

Biodynamic is the method of farming first promoted by Austrian scientist, metaphysician and Waldorf School founder Rudolf Steiner in the 1920s. Biodynamics considers the energy and interrelationships of the entire vineyard area as well as its connection to the earth, the sun, moon, planets and seasons. The soil's health is paramount and only homeopathic solutions are utilized to energize the soil's vitality and planetary connections.

DALLA TERRA WINERY DIRECT

NAPA OFFICE: 707.259.5405 | 85 SHEEHY COURT, NAPA, CA 94558-7575
www.dallaterra.com | ciao@dallaterra.com



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