



OUR STORY

Dalla Terra (“of the earth” in Italian), founded in 1990, is the national agent of a highly curated portfolio of some of Italy’s finest family-owned wineries and craft distilleries. The Dalla Terra Winery Direct™ model is a more efficient, economical and consumer-friendly way of importing, distributing and marketing wine & spirits that skips the national importer level in the three-tier distribution system, allowing U.S. distributors to buy directly from the producer. By eliminating the high mark-ups of a traditional national importer, pricing on Dalla Terra’s wines & spirits are on average 20 to 25% lower than the competition. Celebrating its 35th anniversary, next year, Dalla Terra remains at the forefront of Italian importers in the U.S. with their unparalleled family of producers, distributors and employees.



OUR BUSINESS MODEL



“Dalla Terra Brings the Best Wines of Italy Stateside. It’s been 32 years since Dalla Terra was founded, and the importer is still going strong with some of the most exciting and respected Italian wineries”

- VinePair March 2022

“Dalla Terra Focuses on High Quality, Sustainable Italian Production”

- Forbes June 2022

“Top Italian Importer in the USA 2024”

- Sommeliers Choice Awards March 2024





DALLA TERRA "AT-A-GLANCE" 2024

These notes are estimates. For more detailed information go to www.dallaterra.com - Updated 080624

PRODUCER	PRONUNCIATION (CAPS - Accent)	ESTABLISHED	REGION	APPELLATION	FARMING PRACTICES	VEGAN	VINEYARDS (in acres) ESTIMATED	SOURCE	PRODUCTION (in bottles)	CORE PRODUCTS	OWNER	WINEMAKER / DISTILLER
adriano ADAMI www.adamipumanti.it/en/	aah-DAHm-mee	1920	VENETO	Valdobbiadene & Treviso	Practicing Sustainable	YES - Also Gluten Free	35 acres (owned) plus 200 acres 35 growers partners	DOC: 15% estate, 85% grower-purchased DOCG: 25/75% Bosco & Dei Casel: 100% ESTATE: Sul Lievito/Vigneto Giardino/Col Creadas	750,000 bts	Bosco di Gica Superiore DOCG Garbel Treviso Prosecco doc	The Adami Family	Franco Adami / Fabrizio Adami (Vineyards)
AIA VECCHIA www.alavechiabolgheri.it	AH-yah VEHK-kee-yah	1996	TOSCANA (Tuscany)	Bolgheri & Maremma	Practicing Sustainable	YES	112 acres	Estate & Sourced	350,000 bts	Lagone & SorUgo	The Pellegrini Family	Nicola Scottini
ALMARE SPRITZ www.almarepritz.com	AHL-MAR-REH SPR-ITZ	2020	VENETO	Conegliano	Conventional	YES	N/A	Estate	N/A	Classico Spritz	The Maschio Family	Alessandro Maschio
ALOIS LAGEDER www.aloislagered.eu	ahl-loh-weez lah-GAYH-dehr (rhymes with alligator)	1823	ALTO ADIGE - TRENTO	Alto Adige	Organic & Certified Biodynamic	YES	135 acres (owned) 275 acres grower partners	40% Estate / 60% Growers /90 long-term grape growers partners	1,650,000 bts	Porer Pinot Grigio Dolomiti / Versalto Pinot Bianco	The Lageder Family	Jo Pfisterer & Paola Tenaglia & Marion Pedron
TERRA ALPINA www.terraalpina.eu	therh-rah Al-pee-nah	2018		Dolomiti IGT Zone (Alto Adige & Trentino)	Certified Organic & Sustainable	YES	125 acres	90 long term partner grape growers		Pinot Grigio / Chardonnay		
BINOMIO www.binomiowine.com	beeH-NOH-mee-oh	1998	ABRUZZO	Montepulciano	Practicing Organic	YES	10 acres	Estate	13,000 bts	Montepulciano d'Abruzzo & Spelt Riserva	Inama & La Valentino	Stefano & Matteo Inama
BADIA A COLTIBUONO www.coltibuono.com	bah-DEEH-hah ah kohL-teeh-BUOH-noh	1846 /1957	TOSCANA (Tuscany)	Chianti Classico	Certified Organic	NO	155 acres	Estate	245,000 bts	Chianti Classico & Riserva	The Stucchi-Prinetti Family	Roberto Stucchi- Prinetti / Maurizio Castelli
COLTIBUONO -CULTUSBONI www.coltibuono.com	kohl-tee-BUOH-noh kult-tis-boney				Sustainable	NO	N/A	Sourced / Estate		RS Chianti Classico & Cetamura		
CENTORRI @centorriwinery	chen-TOHR-ree	2003	PIEMONTE & LOMBARDIA	Pavia & Castiglione Tinella	Sustainable	N/A	N/A	Estate & Sourced	132,000 bts	Moscato di Pavia	The Brangero Family	Eleanora Brangero & Matteo Soria
CLETO CHIARLI www.chiarli.it	klahy-TOH key-ARHL-Jee	1860 / 2003	EMILIA - ROMAGNA	Modena	Sustainable & Practicing Organic	YES	300 acres	Estate / Partner grower for Organic	900,000 bts	Vecchia Modena Lambrusco	Mauro & Anselmo Chiarli	Michele Faccin & Filippo Mattioli
CONTRADE www.contradedivines.com	kone-trah-deh	2015	PUGLIA	Puglia	Conventional	NO	N/A	Small Farmer Group (Contrade)	250,000 bts	Negroamaro, Chardonnay	The Falvo Family	Riccardo Cotarella
DISTILLERIA DELL'ALPE	Dee-still-lahr - reah dehl Lah-pay	1948	VENETO	Conegliano	N/A	N/A	N/A	Estate & Sourced	180,000 bts	Rosen Bitter & Kapriol Liqueur	The Maschio Family	Alessandro Maschio
ELENA SPIRITS @elena_ginlanga	Eh-lana Spirits	2019	PIEMONTE	Piemonte	N/A	Y Gin Only	N/A	100% Italian Provenance (Liguria and Piemonte)	6,000 bts	Dry Gin & Vermouth Torino	The Currado Vietti Family	Elena & Luca Currado Vietti
ENRICO SERAFINO www.enricoserafino.it	ehn-Reeh-koh shar-rah-fee-noh	1878	PIEMONTE (Piedmont)	Alta Langa, Roero, Alba, Langhe	VIVA Sustainable	YES	62 acres estate / 86 acres leased	Estate / Sourced	360,000 bts	Barolo, Barbera d'Alba, Gavi & Alta Langa Brut	The Krause Family	Paolo Giacosa & Beppe Caviola
GAROFOLI www.garofolivini.it	gah-ROH-fah-lee	1871	MARCHE	Jesi / Piceno/ Conero	Sustainable	YES	124 acres	Estate	2,000,000 bts	Macrina & Podium Verdicchio	The Garofoli Family	Carlo Garofoli
INAMA www.inamaaziendaagri.co.it	eeh -NAH-mah	1967	VENETO	Soave Classico & Colli Berici	Practicing Organic	YES	134 acres	Estate	450,000 bts	Vin Soave, Carmenera Piu	The Inama Family	Stefano & Matteo Inama
KAPRIOL GIN artigianale italiano https://beniaminomascchio.it	Kah-PREE-ohl	1948	VENETO	Conegliano	Sustainable	YES	N/A	N/A	N/A	Kapriol Old Tom and Dry Gin	The Maschio Family	Alessandro Maschio
fattoria LA VALENTINA www.lavalentina.it/en/	fah-toh-REEH-ah lah vah-lahn-TEEH-nah	1990	ABRUZZO	Montepulciano d'Abruzzo & Colline Pescaresi	Sustainable & Practicing Organic	YES	98 acres	Estate	300,000 bts	Montepulciano d'Abruzzo & Spelt Riserva	The di Properzio Family	Luca d'Attoma
casa LIMÓNIO 1992 https://www.casalimonio.it/en/	lah - mohn - NEE-OH	1992	SICILIA	Partinico - Conca d'Oro Valley	Organic	YES	123 acres (vineyards & orchards)	Estate	200,000 bts	"Giada" Liquore di Limone	The Russo Family	Vincenzo Russo
masseria LI VELI www.liveli.it/en	mah-sehr-REE-ah leeh VEHL-leeh	1999	PUGLIA	Salento & Valle d'Uria	Sustainable	NO	82 acres	Estate & Sourced	350,000 bts	Passamante & Orion / Askos Susumaniello & Verdea	The Falvo Family	Riccardo Cotarella
LOHSA -Terra di Poliziano www.carlettipoliziano.com/lohsa	loh-sah TEHR-rah deeh poh-leez-ZEEH-ahn-noh	1998	TOSCANA (Tuscany)	Scansano & Maremma	Practicing Sustainable	YES	66 acres	Estate	80,000 bts	Morellino di Scansano	Federico Carletti	Maria Stella Carletti



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tenuta cisa asinare dei MARCHESI DI GRÉSY www.marchesidi Gresy.com	marh -kahy-SZEEH dee GRAHY-szeeh (rhymes with crazy)	1973	PIEMONTE (Piedmont)	Barbaresco, Alba, Asti	Practicing Organic	YES	88 acres	Estate	240,000 bts	Martinenga Barbaresco & Nebbiolo, Moscato d'Asti	di Grésy Family	Matteo Sasso & Jeffrey Chilcott
MARCO FELLUGA www.marcofelluga.it	MAHR-koh fayh-LOUH-gah	1956	FRIULI-VENEZIA GIULIA	Collio & Venezia Giulia	VIVA Sustainable	YES	250 acres	Estate/ Leased	600,000 bts	Mongris Pinot Grigio Merlot	Ilaria Felluga & Tommaso Family	Ilaria Felluga & Alessandro Sandrin
PERLA TERRA	Pehr-Lah Tehr-rah	2022	PIEMONTE	Barolo	Conventional	NO	N/A	Estate & Sourced	20,000	Barolo DOC	Dalla Terra	N/A
POLIZIANO www.carlettipoliziano.com	poh-leez-ZEEH-ahn-noh	1961	TOSCANA (Tuscany)	Montepulciano & Cortona	Certified Organic	YES	341 acres	Estate	1,000,000 bts	Vino Nobile & Rosso di Montepulciano	Federico Carletti	Maria Stella Carletti
RIFF www.riff-wines.eu	kahn-TEEH-nAh rihf	1997	VENETO	Veneto	Certified Organic	YES	123 acre	90 long-term grape growers partners	1,100,000 bts	Pinot Grigio	The Lageder Family	Jo Pfisterer, Paola Tenaglia, Marion Pedron
RUSSIZ SUPERIORE www.marcofelluga.it	rooh-ZEETZ sooh-perh-ree -OHR- reh	1967	FRIULI-VENEZIA GIULIA	Capriva del Friuli	Practicing Organic	YES	125 acres	Estate	200,000 bts	Sauvignon, Cabernet Franc	Ilaria Felluga & Tommaso Family	Alessandro Sandrin
fattoria SELVAPIANA http://www.selvapiana.it/	fah-torh-REH-ah sehl-vah -PEEH-ahn-nah	1827	TOSCANA (Tuscany)	Chianti Rufina & Pomino	Certified Organic	YES	135 acres	Estate	280,000	Chianti Rufina, Bucerchiale Riserva	The Giuntini Family	Nicolo, Fedi Giuntini & Franco Bernabei
tenuta CAPOFARO tascadalmerita.it/en/tenute/capofaro/	tah- NEW-tah kah-poh-FAR-roh	2001	SICILIA (Sicily)	Salina	Practicing Organic / SOStain	YES	11 acres	Estate	26,000 bts	Didyme Malvasia	Alberto & Giuseppe Tasca	Laura Orsi & Carlo Ferrini
tenuta di CAPEZZANA conte cantini bonacossi www.capezzana.it	tah- NEW-tah dee KAHp-PEH-zah-noh	804 A.D. / 1920	TOSCANA (Tuscany)	Carmignano	Certified Organic (2015)	NO	200 acres	Estate	425,000 bts	Villa di Capezzana & Barco Reale	The Contini Bonacossi Family	Benedetta Contini Bonacossi & Franco Bernabei
TENUTA SANT'ANTONIO Famiglia Castagnedi www.tenutasantantonio.it/en	tahy-Newh-tah SAHNT-ahn-TOHN-nee-oh	1995	VENETO	Valpolicella Est & Soave Classico	Practicing Sustainable	YES	247acres	Estate	700,000 bts	Amarone Selezione & Camp dei Gigili	The Castagnedi Family	Paolo Castagnedi
TENUTA SCERSCÉ www.tenutascersce.it	tahy-NOOH-tah Shaer-SHAY	2008	LOMBARDIA	Valtellina	Sustainable & Practicing Organic	NO	17.3 acres	7.4 acres Estate & 9.9 acres Leased	45,000 bts	Nettare & Essenza	Cristina Scarpellini	Cristina Scarpellini & Attilio Pagli
tenuta TASCANTE tascadalmerita.it/en/tenute/tascante/	tah- NEW-tah tah-SKAN-tay	2007	SICILIA (Sicily)	Mt Etna	Practicing Organic / SOStain	YES	35 acres	Estate	81, 000 bts	Ghiaia Nera & BuonOra	Alberto & Giuseppe Tasca	Laura Orso
tenuta WHITAKER www.tascadalmerita.it/en/estate/sallier-de-la-tour/	tah- NEW-tah WHIT-tah-kher	2007	SICILIA (Sicily)	Mozia	Practicing Organic / SOStain	YES	31 acres	Estate	45, 000 bts	Grillo Mozia	The Whitaker Foundation & Tasca Family	Laura Orsi & Carlo Ferrini
SALLIER DE LA TOUR tascadalmerita.it/en/tenute/mozia/	Sahl-lear deh lah torh	1909 / 2008	SICILIA (Sicily)	Monreale	Certified SOStain	NO	125 acres	Estate	330,000	Inzolia, Nero d'Avola & Syrah	The Sallier de La Tour & Tasca Family	Mario Licari
SCAIA Famiglia Castagnedi www.scaiawine.com/it	SKY-yah	2012	VENETO	Tre Venezie & Veneto	Practicing Sustainable	NO	N/A	Estate & Sourced	540,000 bts	Corvina & Garganega / Chardonnay	The Castagnedi Family	Paolo Castagnedi
VERITÀ una vodka italiano https://veritavodka.com	VEHR - eeh -TAH	2022	VENETO	San Pietro di Felleto	Sustainable	N/A	N/A	N/A	10000 bts	Vodka Italiano	Dalla Terra	Alessandro Maschio
vigne SURRAU www.vignesurrau.com	Suh-ruoov	2001	SARDEGNA	Gallura/Arzachera	Sustainable- Lotta Intefrata	NO	148 acres	Estate	420,000 bts	Limizzani & Naracu / Sciala	The Demuro Family	Mariolino Siddi (Beppe Caviola consult enologist)
VIETTI www.vietti.com	veeh-EHT-tee	1873	PIEMONTE (Piedmont)	Castiglione Falletto, Langhe, Roero, Colli Tortonesi,Alba, Asti	Organic & Equalitas	YES	185 acres / 140 acres owned	Estate & Leased	600,000 bts	Barolo, Perbacco, Barbera d'Asti, Arneis	The Krause Family	Eugenio Palumbo (Gianpiero Romana & Laste Stojanovski - Viticulturist)